

 Statistics Poland STATISTICS POLAND al. Niepodległości 208, 00-925 Warszawa http://stat.gov.pl/												
Name and address of the enterprise 	<div style="text-align: center;"> AK-P/m Business Tendency Survey – Industry </div>	the CSO Web Data collection portal portal.stat.gov.pl Statistical Office in Zielona Góra ul. Spokojna 1 65-954 Zielona Góra										
Identification number – REGON <table border="1" style="width: 100%; height: 40px;"> <tr> <td style="width: 12.5%;"></td> <td style="width: 12.5%;"></td> <td style="width: 12.5%;"></td> <td style="width: 12.5%;"></td> <td style="width: 12.5%;"></td> <td style="width: 12.5%;"></td> <td style="width: 12.5%;"></td> <td style="width: 12.5%;"></td> <td style="width: 12.5%;"></td> <td style="width: 12.5%;"></td> </tr> </table>											month 2020	Please return/send before - Once a month, before 10 day of each month (Part I and Part II) - Once a quarter before 10 day of the first month of the quarter (Part III)

(e-mail of the secretary's office drawing up a report – FILL UP WITH CAPITAL LETTERS)

Thank you for your attention to this questionnaire and we guarantee secrecy of statistical data
Answers should be given by abstracting from seasonal variations that is taking no account of changes characteristic for this period of the year.

I. Assessment of economic situation

In each question please mark a symbol of the proper answer (only one).

1.	How production of your enterprise has changed over the past three months: • increased 1 <input type="checkbox"/> • remained unchanged 2 <input type="checkbox"/> • decreased 3 <input type="checkbox"/>	
2.	What is current general economic situation of your enterprise: • good 1 <input type="checkbox"/> • satisfactory 2 <input type="checkbox"/> • bad 3 <input type="checkbox"/>	
3.	How do current order-books (domestic and foreign) for your enterprise's products change: • increase 1 <input type="checkbox"/> • remain unchanged 2 <input type="checkbox"/> • decrease 3 <input type="checkbox"/>	
4.	What are current order-books (domestic and foreign) for your enterprise's products: • more than sufficient 1 <input type="checkbox"/> • sufficient 2 <input type="checkbox"/> • not sufficient 3 <input type="checkbox"/>	
5.	How do current foreign order-books for your enterprise's products change: • increase 1 <input type="checkbox"/> • remain unchanged 2 <input type="checkbox"/> • decrease 3 <input type="checkbox"/> • the enterprise doesn't produce for export ... 4 <input type="checkbox"/>	
6.	What are current foreign order-books for your enterprise's products: • more than sufficient 1 <input type="checkbox"/> • sufficient 2 <input type="checkbox"/> • not sufficient 3 <input type="checkbox"/> • the enterprise doesn't produce for export ... 4 <input type="checkbox"/>	
7.	How does current production of your enterprise change: • increases 1 <input type="checkbox"/> • remains unchanged 2 <input type="checkbox"/> • decreases 3 <input type="checkbox"/>	
8.	What are current stocks of finished products in the enterprise: • too large 1 <input type="checkbox"/> • adequate toward demands 2 <input type="checkbox"/> • too small 3 <input type="checkbox"/>	
9.	How does financial situation of your enterprise change: • improves 1 <input type="checkbox"/> • remains unchanged 2 <input type="checkbox"/> • decreases 3 <input type="checkbox"/>	
10.	How do delays of payments for sold products of your enterprise change: • increase 1 <input type="checkbox"/> • remain unchanged 2 <input type="checkbox"/> • decrease 3 <input type="checkbox"/> • lack of delays of payments 4 <input type="checkbox"/>	

I. Assessment of economic situation (cont.)

11.	What main factors are currently limiting your production:	• none ..	01	<input type="checkbox"/>
		• insufficient domestic demand ..	02	<input type="checkbox"/>
		• insufficient foreign demand ..	03	<input type="checkbox"/>
		• shortage of labour ..	04	<input type="checkbox"/>
		• shortage of skilled labour ..	05	<input type="checkbox"/>
		• shortage of raw materials, materials and semi-finished products (due to non-financial reasons) ..	06	<input type="checkbox"/>
		• costs of labour ..	07	<input type="checkbox"/>
		• financial problems ..	08	<input type="checkbox"/>
		• high payments to state revenue ..	09	<input type="checkbox"/>
		• competitive imports ..	10	<input type="checkbox"/>
		• unclear and unstable legal regulations ..	11	<input type="checkbox"/>
		• uncertainty of economic environment ..	12	<input type="checkbox"/>
		• others (please, specify them) ..	13	<input type="checkbox"/>

II. Expectations of economic situation

In each question please mark a symbol of the proper answer (only one).

12.	How general economic situation of your enterprise will change in the next three months:	• will be better ..	1	<input type="checkbox"/>
		• will remain unchanged ..	2	<input type="checkbox"/>
		• will be worse.	3	<input type="checkbox"/>
13.	How order-books (domestic and foreign) for your enterprise's products will change in the next three months:	• will increase ..	1	<input type="checkbox"/>
		• will remain unchanged ..	2	<input type="checkbox"/>
		• will decrease ..	3	<input type="checkbox"/>
14.	How foreign order-books for your enterprise's products will change in the next three months:	• will increase ..	1	<input type="checkbox"/>
		• will remain unchanged ..	2	<input type="checkbox"/>
		• will decrease.	3	<input type="checkbox"/>
		• the enterprise won't produce for export ..	4	<input type="checkbox"/>
15.	How production of your enterprise will change in the next three months:	• will increase ..	1	<input type="checkbox"/>
		• will remain unchanged ..	2	<input type="checkbox"/>
		• will decrease.	3	<input type="checkbox"/>
16.	How financial situation of your enterprise will change in the next three months:	• will be better ..	1	<input type="checkbox"/>
		• will remain unchanged ..	2	<input type="checkbox"/>
		• will be worse.	3	<input type="checkbox"/>
17.	How employment in your enterprise will change in the next three months:	• will increase ..	1	<input type="checkbox"/>
		• will remain unchanged ..	2	<input type="checkbox"/>
		• will decrease.	3	<input type="checkbox"/>
18.	How selling prices of your enterprise's products will change in the next three months:	• will increase ..	1	<input type="checkbox"/>
		• will remain unchanged ..	2	<input type="checkbox"/>
		• will decrease.	3	<input type="checkbox"/>

III. Quarterly questions (Please return/send before **10th January, April, July, October**)

In each question 19, 20, 23, 24, 25, please mark a symbol of the proper answer (only one). In question number 23 you can choose more than one answer.

19.	How order books (domestic and foreign) of your enterprise have changed over the past three months:	<ul style="list-style-type: none"> • increased 1 <input type="checkbox"/> • remained unchanged 2 <input type="checkbox"/> • decreased 3 <input type="checkbox"/>
20.	Considering current order books and expected change in demand over the coming months, current production capacity of the enterprise is:	<ul style="list-style-type: none"> • more than sufficient 1 <input type="checkbox"/> • sufficient 2 <input type="checkbox"/> • not sufficient 3 <input type="checkbox"/>
21.	What percentage of capacity utilization of your enterprise is currently used: <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %	
22.	What is the duration of assured production of your enterprise (<i>in months</i>) considering a given overall order-books: <input type="text"/> <input type="text"/> <input type="text"/>	
23.	How your enterprise's position in comparison to competitive units has changed on the domestic market in the last three months:	<ul style="list-style-type: none"> • improved. 1 <input type="checkbox"/> • remained unchanged 2 <input type="checkbox"/> • deteriorated 3 <input type="checkbox"/>
24.	How your enterprise's position in comparison to competitive units has changed on foreign markets inside the EU in the last three months:	<ul style="list-style-type: none"> • improved. 1 <input type="checkbox"/> • remained unchanged 2 <input type="checkbox"/> • deteriorated 3 <input type="checkbox"/> • does not concern 4 <input type="checkbox"/>
25.	How your enterprise's position in comparison to competitive units has changed on foreign markets outside the EU in the last three months:	<ul style="list-style-type: none"> • improved. 1 <input type="checkbox"/> • remained unchanged 2 <input type="checkbox"/> • deteriorated 3 <input type="checkbox"/> • does not concern 4 <input type="checkbox"/>

Please, assess how much time do you need to fill in the questionnaire (*in minutes*).

(e-mail of the person drawing up a report – FILL UP WITH CAPITAL LETTERS)

(telephone number of the person filling up the questionnaire)